



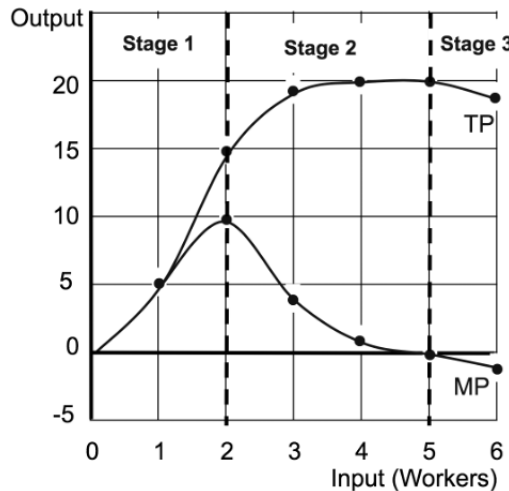
BIG PICTURE IDEAS

- #1. The law of diminishing marginal **returns** states that the additional output produced from hiring an additional worker will eventually **decrease** .
- #2. There are four per-unit short-run cost curves: AFC, AVC, **ATC** , and **MC** .
- #3. Firms maximize profit when marginal **revenue** equals marginal **cost** .
- #4. Firms in a perfectly competitive market are price **takers** because they produce identical products. They also face no **barriers** to entry and are efficient in the long run.
- #5. Other firms enter a market if they can make **profit** and leave if they make **losses** .
In the long run, perfectly competitive firms earn no **economic** profit.

Topic 3.1- The Production Function

- 1. The law of diminishing marginal returns occurs because of **fixed** resources , like capital and land.
- 2. Complete the chart.
- 4. Plot TP, MP, and identify the 3 stages of returns.
- 5. Identify the equation for marginal product.
 $\frac{\text{Change in total product}}{\text{Change in number of inputs}}$

| Number of Workers | Total Product (TP) | Marginal Product (MP) |
|-------------------|--------------------|-----------------------|
| 0 | 0 | - |
| 1 | 5 | 5 |
| 2 | 15 | 10 |
| 3 | 19 | 4 |
| 4 | 20 | 1 |
| 5 | 20 | 0 |
| 6 | 18 | -2 |



True or False:

- 3. After which worker does diminishing marginal returns set in? **2nd worker**
- 6. If the total product increases from 50 to 70 units as a result of hiring two workers, the marginal product is 20 units. **False**
- 7. Total product increases at an increasing rate due to specialization. **True**
- 8. Total product decreases when marginal product falls. **False**

Topic 3.2- Short-Run Production Costs

- 9. **Fixed** costs DON'T change as more units are produced (e.g. rent, insurance, etc.) and **variable** costs do change as more units are produced (e.g. wages to workers, raw materials, etc.)
- 10. Identify the equation for average total cost (ATC).
 $ATC = TC/Q$
- 11. Identify the equation for average variable cost (AVC).
 $AVC = VC/Q$
- 12. Identify the equation for average fixed cost (AFC).
 $AFC = FC/Q$
- 13. Define marginal cost (MC). **Additional cost to produce one additional output.**
 $\frac{\text{Change in total cost}}{\text{Change in number of output}}$
- 14. Average **variable** cost plus average fixed cost equals average **total** cost.
- 15. When MC is **below** ATC, MC pulls ATC down. When MC is **above** ATC, MC pulls ATC up.
- 16. Fill in the blanks for a firm producing boxes of oranges.

| Output (boxes) | Variable Cost | Total Cost | MC | AVC | AFC | ATC |
|----------------|---------------|------------|------|------|--------|---------|
| 0 | \$0 | \$10 | - | - | - | - |
| 1 | \$20 | \$30 | \$20 | \$20 | \$10 | \$30 |
| 2 | \$30 | \$40 | \$10 | \$15 | \$5 | \$20 |
| 3 | \$60 | \$70 | \$30 | \$20 | \$3.30 | \$23 |
| 4 | \$100 | \$110 | \$40 | \$25 | \$2.50 | \$27.50 |



■ Topic 3.2- Short-Run Production Costs (continued) ▶

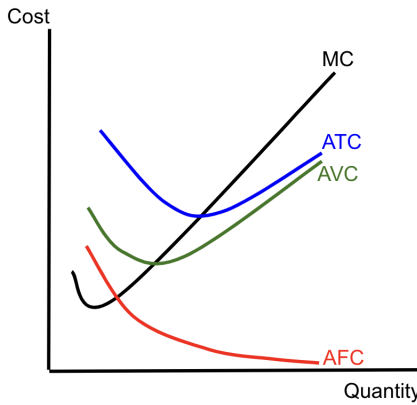
17. For each scenario, identify how each will change (↑, ↓, or no change).

| | AFC | AVC | ATC | MC |
|-------------------------|-----|-----|-----|----|
| Fixed costs decrease | ↓ | NC | ↓ | NC |
| Variable costs decrease | NC | ↓ | ↓ | ↓ |
| Fixed costs increase | ↑ | NC | ↑ | NC |

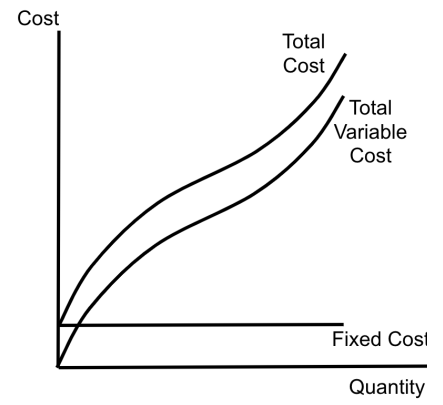
True or False

18. In the short run, all resources are variable. **False**
 19. Total cost increases at a constant rate. **False**
 20. MC always intersects ATC at ATC's minimum. **True**
 21. AFC equals ATC plus AVC. **False**

22. Draw and label ATC, AVC, AFC, and MC.



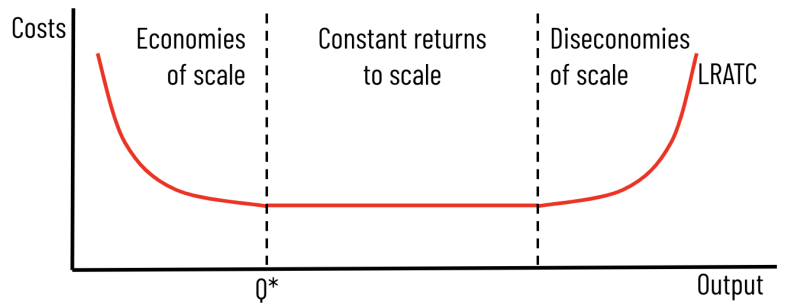
23. Draw and label TC, VC, and FC



■ Topic 3.3- Long-Run Production Costs ▶

24. In the long run, all resources are **variable**.
 25. Define economies of scale. **Long-run average total costs fall because the firm can use cost saving mass production techniques. Getting bigger is cheaper**
 26. Define diseconomies of scale. **Long-run average total costs increase as the firm gets too big and difficult to manage.**
 27. On the graph to the right, draw the long run ATC and identify economies of scale and diseconomies of scale.

28. Label the minimum efficient scale quantity Q^* .



■ Topic 3.4- Types of Profit ▶

29. **Accounting** profit is total revenue minus only explicit costs.
 30. **Economic** profit is total revenue minus explicit and implicit costs (including opportunity costs).
 31. What is normal profit? **Normal profit is no economic profit (breaking even)**

True or False:

32. If economic profit is zero, accounting profit is positive. **True**
 33. Profit equals marginal revenue minus marginal cost. **False**

■ Topic 3.5- Profit Maximization ▶

Use the table to calculate the following. Assume the price is \$15.

| Output | Total Cost |
|--------|------------|
| 0 | \$10 |
| 1 | \$20 |
| 2 | \$24 |
| 3 | \$30 |
| 4 | \$40 |
| 5 | \$60 |
| 6 | \$90 |
| 7 | \$140 |

34. What is the profit maximizing quantity? Explain. **4 Units. Produce where $MR = MC$ (without the MC going over MR).**
 35. How much is the profit or loss? Show work. **\$20 profit = $TR - Total Cost = (\$60 - \$40)$**
 36. What is the profit or loss if the price increased to \$25? Show work. **\$65 = $TR - TC = (\$125 - \$60)$. 5 Units will be produced so $TR = \$125$.**

■ Topic 3.6- Short-Run and Long-Run Decisions ▶

37. What is the shutdown rule? **A firm should shut down if the price falls below the minimum AVC. It's better to produce nothing and take the fixed costs as a loss instead of continuing to produce and lose even more money.**
 38. Where is a firm's short-run supply curve? **The marginal cost curve above minimum AVC is a firm's short-run supply curve**



■ Topic 3.7- Perfect Competition

39. Identify the characteristics of perfect competition. **Many small firms, identical products, no barriers to entry, no control over the price (price takers), no economic profit in the long run, efficient in the long run.**

Use the graph to identify the following. Show your work.

40. Profit maximizing quantity. **10 units where $MR=MC$**

41. Total revenue. **$\$120 = P \times Q = \12×10**

42. Total cost. **$\$100 = ATC \times Q = \10×10**

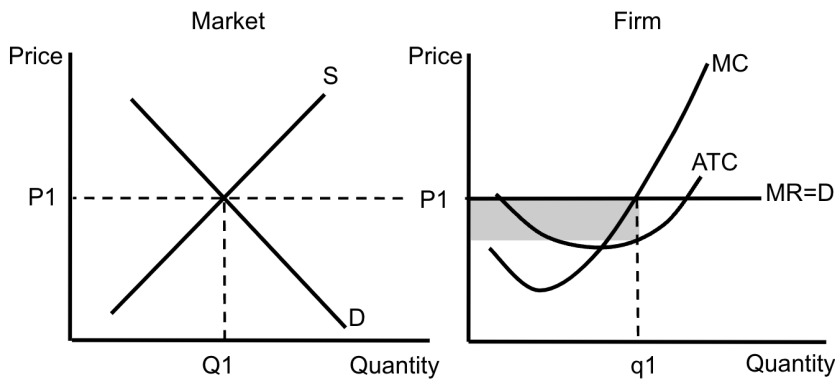
43. Economic profit. **$\$20 = TR - TC = \$120 - \$100$**

44. What will happen to the number of firms in the market in the long run? Explain. **Increase. Firms enter since there is profit being made and there are no barriers to entry.**

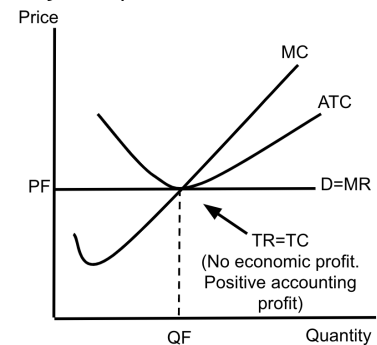
45. Assume the market reaches long run equilibrium. What would be the price and quantity? **$\$9$ and **7 units, at the minimum ATC****

46. If the price fell to $\$8$, should the firm shut down in the short run? **Unknown. You need an AVC curve to know.**

47. Draw a perfectly competitive market and firm with the firm making profit. Shade profit.



48. Draw a perfectly competitive firm in long run equilibrium.



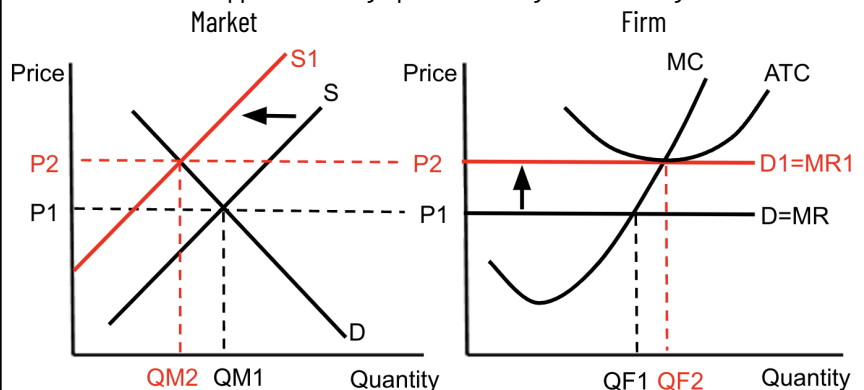
49. What must be true if a firm continues to produce when they have a short-run loss? **The price must be greater than the AVC since the firm would shut down if the price was less than the AVC.**

50. In long run, perfectly competitive firms are **allocatively** efficient because the price equals the marginal cost.

51. In long run, perfectly competitive firms are **productively** efficient because output is produced at the lowest cost.

52. In the long-run, firms earn no economic profit, but accounting profit is **positive**.

53. Show what will happen on both graphs in the long run assuming constant costs.



54. What happened to the price and quantity in the market? **$P \uparrow Q \downarrow$**

55. What happened to the price and quantity for the firm? **$P \uparrow Q \uparrow$**

56. The market price will stay the same from long run to long run in a **constant** cost industry.

57. The market price will increase from long run to long run in an **increasing** cost industry.

